

Oconto Memorial Hospital, Inc.
 405 First Street
 Oconto, WI 54153-1299
 (920) 834-8800

Type: GMS Critical Access Hospital
 Control: Other Not for Profit
 Fiscal Year: 01/01/02 to 12/31/02

County: Oconto
 Analysis Area: Northeastern (4)
 Volume Group: 1

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area ⁴		Volume Group ¹		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	9.3%	57.4%	0.16	54.6%	0.17	15.9%	0.58	14.6%	0.63
Obstetrics	. %	39.6%	.	32.9%	.	5.7%	.	. %	.
Pediatrics	. %	48.0%	.	26.5%	.	20.4%	.	. %	.
Total hospital	9.3%	55.9%	0.17	49.4%	0.19	31.3%	0.30	14.6%	0.63
Average Census (Patients)									
Adult medical-surgical	1.6	30.4	0.05	30.9	0.05	2.1	0.74	2.5	0.63
Obstetrics	0.0	3.9	0.00	3.8	0.00	0.0	0.00	0.0	.
Pediatrics	0.0	1.8	0.00	1.3	0.00	0.5	0.00	0.0	.
Total hospital	1.6	55.4	0.03	50.6	0.03	9.1	0.17	2.5	0.63
Average Length of Stay (Days)									
Adult medical-surgical	3.1	3.9	0.78	3.7	0.84	3.1	1.00	3.4	0.91
Obstetrics	.	2.4	.	2.3	.	2.1	.	.	.
Pediatrics	.	2.4	.	2.7	.	1.7	.	.	.
Total hospital	3.1	4.3	0.72	4.0	0.79	6.6	0.48	3.5	0.89
Surgical Operations									
Inpatient	11	1,424	0.01	1,615	0.01	36	0.30	80	0.14
Outpatient	95	3,187	0.03	4,009	0.02	152	0.62	284	0.33
Inpatient as % of all surgeries	10.4%	30.9%	0.34	28.7%	0.36	19.2%	0.54	22.0%	0.47
Outpatient Visits									
Non-emergency visits	9,388	75,046	0.13	70,218	0.13	8,386	1.12	9,778	0.96
Emergency visits	2,515	14,086	0.18	18,906	0.13	1,720	1.46	2,748	0.92
Full-time Equivalents (FTEs)									
Administrators	6.0	14.8	0.40	16.9	0.35	3.4	1.76	6.8	0.88
Nurses, licensed	13.1	160.1	0.08	185.2	0.07	19.7	0.66	17.2	0.76
Ancillary nursing personnel	5.5	54.3	0.10	57.9	0.09	8.1	0.68	4.0	1.39
All other personnel	19.8	384.2	0.05	435.3	0.05	38.0	0.52	22.9	0.87
Total FTEs	44.3	613.5	0.07	695.3	0.06	69.2	0.64	50.8	0.87
FTEs per 100 Patient Census (Adjusted)									
Administrators	128.8	14.6	8.81	16.3	7.89	36.0	3.58	96.0	1.34
Nurses, licensed	280.2	157.9	1.77	178.8	1.57	207.7	1.35	243.2	1.15
Ancillary nursing personnel	117.5	53.6	2.19	55.9	2.10	85.0	1.38	55.8	2.11
All other personnel	425.1	378.9	1.12	420.3	1.01	400.4	1.06	322.7	1.32
Total FTEs	951.6	605.0	1.57	671.4	1.42	729.0	1.31	717.7	1.33

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	17	Health maintenance		Beds set up and staffed	2	Bassinets	0
Discharges	262	organization (HMO)	No	Discharges	76	Total births	0
Inpatient days	574	Preferred Provider		Inpatient days	707	Newborn days	0
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)

General Medical-Surgical:							
Adult medical-surgical, acute	1	17	186	574	9.3%	1.6	3.1
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	2	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	5	0	0	0	. %	0.0	.
Psychiatric	5	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	5	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	5	0	0	0	. %	0.0	.
Cardiac intensive care	5	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	5	0	0	0	. %	0.0	.
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

** Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE

Administrators/asst. administrators	6	0	6.0	Radiological services personnel	1	3	2.0
Physicians and dentists	0	0	0.0	Occupational therapists	1	1	1.1
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	0	0	0.0
Registered nurses	6	4	8.5	Physical therapists	0	2	0.7
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	1	0	1.0
Licensed practical nurses	3	2	4.5	Recreational therapists	0	0	0.0
Ancillary nursing personnel	4	3	5.5	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	0	0	0.0
Nurse Practitioners	0	0	0.0	All other health professionals	1	3	3.0
Medical records personnel	2	2	3.4	All other personnel	5	1	5.5
Pharmacy personnel	0	0	0.0	-----			
Clinical laboratory personnel	2	2	3.2	TOTAL	32	23	44.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$4,398,791	Cash and cash equivalents	\$272,741	Current liabilities	\$1,695,711
Less deductions	273,432	Net Patient receivables	541,275	Long-term debt	530,577
Net patient revenue	4,125,360	Other receivables	0	Other liabilities	703,098
Plus other revenue	102,893	Land, bldgs and equip: Net	2,230,946	Subtotal	3,931,392
Total revenue	4,228,252	Other assets	851,381		
Less expenses	3,951,285			Unrestricted fund balance	-35,049
Nonoperating gains/losses	4,726	Total Assets	\$3,896,343	Total liabilities & fund balance	\$3,896,343
Net Income	\$281,693			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [\$2,165,822]	49.2%	41.7%	1.18	41.5%	1.19	58.9%	0.84	42.0%	1.17
Medical Assistance [\$432,994]	9.8%	9.0%	1.09	6.6%	1.50	10.1%	0.98	6.4%	1.54
Commercial [\$1,596,980]	36.3%	43.2%	0.84	46.8%	0.78	26.7%	1.36	48.2%	0.75
All other [\$202,996]	4.6%	6.1%	0.76	5.2%	0.89	4.3%	1.06	3.4%	1.36
Deductions as % of Total Gross Patient Revenue									
Medicare [\$62,162]	1.4%	23.7%	0.06	22.7%	0.06	26.7%	0.05	8.4%	0.17
Medical Assistance [\$167,073]	3.8%	6.0%	0.64	4.0%	0.95	4.6%	0.83	2.1%	1.83
Commercial [\$153,533]	3.5%	9.4%	0.37	7.1%	0.49	4.5%	0.78	6.4%	0.54
Charity care [\$20,507]	0.5%	1.2%	0.39	1.6%	0.30	0.5%	0.94	0.1%	3.11
All other [\$-129,844]	-3.0%	1.4%	#	1.0%	#	0.4%	#	-0.5%	6.08
Total deductions [\$273,432]	6.2%	41.7%	0.15	36.5%	0.17	36.7%	0.17	16.6%	0.37
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	2.4%	5.1%	0.48	3.7%	0.65	2.8%	0.87	4.2%	0.58
Net gains/losses as % of net income	1.7%	5.3%	0.32	4.7%	0.36	4.7%	0.36	2.0%	0.83
Expenses as % of Total Expenses									
Salary/fringe benefit[\$1,998,336]	50.6%	47.8%	1.06	54.2%	0.93	51.3%	0.99	42.8%	1.18
Supplies and services[\$1,444,480]	36.6%	40.5%	0.90	32.5%	1.12	38.7%	0.94	44.3%	0.82
Capital component [\$425,918]	10.8%	8.7%	1.24	10.6%	1.02	7.3%	1.47	9.2%	1.18
Bad debt [\$82,551]	2.1%	3.0%	0.70	2.7%	0.78	2.6%	0.79	3.7%	0.57
Fiscal Statistics									
Operating margin	6.6%	6.1%	1.08	1.4%	4.64	4.5%	1.45	8.5%	0.77
Total hospital profit margin	6.7%	6.4%	1.05	1.5%	4.50	4.7%	1.40	8.7%	0.77
Return on equity	-803.7%	10.0%	-80.33	2.2%	-371.52	28.0%	#	-149%	5.38
Current ratio	0.6	2.5	0.23	2.6	0.22	1.5	0.37	0.6	0.98
Days in net patient accounts receivable	47.9	57.8	0.83	66.2	0.72	60.9	0.79	.	.
Average payment period	168.6	52.6	3.21	54.2	3.11	66.6	2.53	141.1	1.19
Equity financing	-0.9%	56.2%	#	51.8%	-0.02	26.3%	#	-7.6%	0.12
Long-term debt to equity ratio	-15.1	0.5	-31.87	0.5	-28.13	1.4	-10.57	-2.2	7.01
Times interest earned	3.4	5.0	0.68	1.6	2.20	5.7	0.59	4.5	0.76
Total asset turnover	1.1	0.9	1.23	0.8	1.43	1.5	0.70	1.3	0.83
Average age of plant: years	10.1	9.5	1.06	7.9	1.27	11.4	0.89	9.1	1.11
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	26.9%	.
Output gross rev (% of total gross pt. rev)	67.5%	44.1%	1.53	50.8%	1.33	32.5%	2.08	67.2%	1.01
Net Revenue Statistics									
Inpatient net revenue per discharge	\$9,384	\$7,870	1.19	\$6,864	1.37	\$8,870	1.06	\$6,842	1.37
Inpatient net revenue per day	\$3,111	\$1,834	1.70	\$1,717	1.81	\$2,010	1.55	\$2,082	1.49
Outpatient net rev per visit	\$202	\$343	0.59	\$393	0.52	\$253	0.80	\$276	0.73